

Around the Circuit

April 2025



Proven Ability & Exceptional Service



PASCO HIGH SCHOOL

Welcome to Erwin Electric, Inc.'s April 2025 Newsletter!

We're thrilled to present you with our latest edition, packed with exciting updates, insights, and highlights from all three of our core departments - Commercial, Residential, and Service. This issue is designed to keep our Erwin Electric, Inc. family well-informed and engaged with the latest happenings, achievements, and developments within our company.

From company events and fundraisers, to project and employee spotlights. Explore what's new, and join us in celebrating team Erwin's successes and future goals!

Robin & Doug Erwin



CUSTOM HOME



ROUGH-IN

In this newsletter you can expect:

Company Updates

Monthly Birthday and Anniversary List

Project Spotlight

What's Happening?

Employee Spotlight



Company Updates

April brings longer days and fresh momentum—a perfect time to build on our progress and look ahead.

This month, the Commercial, Residential, and Service departments held their quarterly meetings. These gatherings are key to keeping our teams aligned, informed, and energized around departmental updates, challenges, and wins.

Firstly, congratulations to one of our Residential Leads, **Damyan Nikolov**, for passing his Journeyman’s test on April 23rd! This is a big

achievement and a reflection of his hard work, skill, and commitment to growing in the trade. We’re proud to see his continued progress and success!

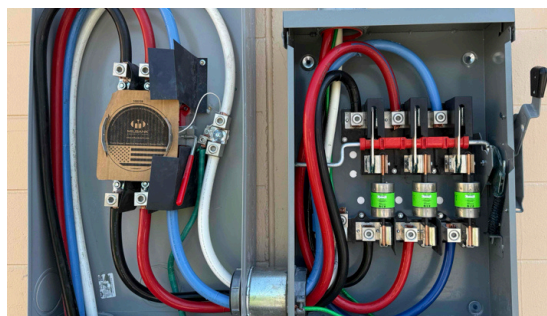
Nothing brings a team together like good food, sunshine, and a little friendly competition! We had a blast at this year’s Erwin Electric Company Picnic—connecting with coworkers, enjoying the outdoors, and celebrating the people who make this place so special. Big thanks to everyone who helped organize and to all who came out to make it a memorable day!

April Birthday’s

- Apr. 1st - Virgil Bracero
- Apr. 3rd - Jacek Kupis & Routzvele Calixte
- Apr. 5th - Michelle Hernandez
- Apr. 8th - Matthew Pabst
- Apr. 11th - Dean Herrygers
- Apr. 16th - Mike Marroquin
- Apr. 22nd - Adiel Rodriguez Rosado & Scott Lambrecht
- Apr. 23rd - Randy Peterson
- Apr. 24th - Juan Cobos
- Apr. 26th - Daniell Harshaw
- Apr. 27th - Jose Olivo
- Apr. 28th - Charles Odden

April Anniversaries

- Apr. 2nd - James Fontes - 1 Year
- Apr. 7th - Adiel Rodriguez Rosado - 3 Years
- Apr. 8th - Aaron Zucker - 1 Year
- Apr. 8th - Ricky Armand - 4 Years
- Apr. 10th - Eusebio Camargo - 2 Years
- Apr. 12th - Phil Drye - 24 Years
- Apr. 13th - Kevin Erwin - 14 Years
- Apr. 15th - Matt Boisselle - 2 Years
- Apr. 18th - Alfonso Rodriguez - 1 Year
- Apr. 24th - James Dale - 8 Years
- Apr. 24th - Mike Blaska - 8 Years
- Apr. 29th - Andy Ortiz - 1 Year



HOTWORX - New Port Richey

This project is spearheaded by our Service Commercial Department led by **Ben Geis** and installed by **Juliette Pimentel** and **Angel Perez**.

HOTWORX is a fitness studio that offers infrared sauna workouts and a functional exercise area. The workouts are designed to take place in a heated infrared sauna, which is said to offer benefits like faster metabolism and accelerated recovery.

The New Port Richey location is a brand new build out complete with installations of saunas, infrared lights, and more.

What's Happening?

Quarterly Meetings

Service is celebrating a record-setting quarter, with a major highlight being that we are now a Duke-certified contractor. Duke has launched their new "Energy Wise" modules, allowing it to remotely turn off HVAC and Water Heaters to help save energy and avoid having to buy high priced electricity and slow down the time table of having to build new power plants. Our electricians are now certified to install this module in clients' homes who wish to utilize this program. This partnership marks an exciting step forward in expanding our reach and capabilities.

Commercial is gaining strong momentum after a slow start to the year, with many projects having wrapped up early on. Now, several new jobs are kicking off—including the McKay Bay Solid Waste Facility, the biggest bid **Ryan Erwin** has won to date, and the largest for the company. This standout project not only marks a major win but also opens the door to exciting opportunities with a broader network of general contractors.

The Residential Department has had a standout quarter, with team members stepping up in big ways. From passing inspections with flying colors to staying cool under pressure, the crew has shown real dedication and growth. Their hard work and teamwork continue to move projects forward and set the tone for a strong year ahead. Great job, team!



Administrative Professional Appreciation Day!

April 23rd was Administrative Professionals Day, and we proudly celebrated **Tina Hartman** (Office Manager), **Sharon Padgett** (Admin Assistant), **Hannah Herz** (Admin Assistant), and **Liset Mesa** (Asst. Dispatcher)! Their work might happen behind the scenes, but it directly impacts every part of our team—including those out on the job site. From pulling permits that keep projects moving, to answering calls that get real-time solutions, to building schedules and entering timesheets that ensure smooth operations and timely pay—our admin team plays a huge role in keeping the field running strong.

We're incredibly grateful for their dedication, organization, and the steady support they provide every day. Thank you for being the backbone of our operation!



Employee Spotlight: Kevin Peters

This month, we're excited to spotlight **Kevin Peters**, Assistant Purchasing Manager, who has been with Erwin Electric for a year.

Before joining Erwin Electric, Kevin spent eight years as a foreman in the oil fields, building infrastructure under tough conditions. That chapter of his life taught him grit, but a personal turning point came after meeting his now-wife. Inspired to shift gears, he returned to school and later took on a supervisor role at Starbucks, where he honed his leadership and people skills. It was during that transitional period that a job opportunity through friends and family led him to Erwin Electric.

Now serving as Assistant Purchasing Manager, Kevin plays a crucial role in keeping projects on track. He begins his day early, often by 5 a.m., juggling inventory checks, supplier negotiations, and constant communication with field teams, project managers, and accounting. "A big part of my job is building vendor relationships," he said. "There's always detective work involved, tracking shipments, verifying invoices, making sure the right materials get to the right place."

Recently, he and Mike introduced a new buy-out strategy aimed at

saving 10–25% on material costs for commercial projects. The plan also ensures tighter alignment between bids and actual usage—creating more transparency and efficiency across the board.

When asked what drives him, Kevin points to two things: his family and his team. "My family keeps me grounded, and I always want to make sure the guys in the field have what they need."

Despite the long hours and daily challenges, he says it's the people that make it worthwhile. "From the office to the job site—and even the vendors—I enjoy connecting with everyone. And if I ever leave or get fired," he laughs, "you'll still have my number."

With his work ethic, problem-solving mindset, and goofy personality, Kevin has become a key part of the Erwin Electric team and we're lucky to have him!



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Company Picnic 2025

